

Session II

Learning to Listen for the Greatest Evangelistic Impact – “Empathetic” Listening

Five Levels of Listening

- Ignoring
- Pretend Listening
- Selective Listening
- Attentive Listening
- Empathetic Listening (listening with understanding)

John 4 – Jesus & the woman at the well

- “Give me a drink” (simple yet profound in application and meaning)
- Affirms her humanity and value
- Helps her come to the reality of who she really is to God as Father
- Jesus obviously cared more about the woman’s soul than His religious traditions
- He gently, yet profoundly revealed / unveiled her Kingdom (way of life and attempt of happiness that was not working for her)
- Jesus was willing to drink from the same dipper!

John 4 – The Disciples & the woman at the well

- They would not discuss openly their concerns
- They did not affirm the woman’s humanity
- They did not affirm the eternal value of the woman’s soul...their reaction communicated they simply did not care about her
- They would never consider drinking from the same dipper!

4 KEYS IN JOHN 4 TO LISTENING WITH UNDERSTANDING

1. Reflect back a person’s feelings
 2. Seek to determine their perspective
 3. Ask good strategic questions
 4. Give the other person room (continue the conversation)
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Who should we be more like, Jesus or the Disciples? Why?

Engaging the lost in conversation:

- RIGHT MOTIVE: Love for God and Love for people
- OVERCOME FEAR: You cannot Fail
- PRAY FOR OPPORTUNITIES: Recognize open doors or windows
- BE PREPARED: Five questions, Five verses, Five common objections (see below)

Five Questions (from Share Jesus Without Fear) - MEMORIZE

DO YOU HAVE ANY KIND OF SPIRITUAL BELIEFS?

TO YOU, WHO IS JESUS CHRIST?

DO YOU THINK THERE IS A HEAVEN OR HELL?

IF YOU DIED, WHERE YOU WOULD GO? IF HEAVEN, WHY?

IF WHAT YOU ARE BELIEVING IS NOT TRUE, WOULD YOU WANT TO KNOW?

Five Verses (from Share Jesus Without Fear) – reference material, have them read out loud

Romans 3:23 “For all have sinned and fallen short of the glory of God”

(“What does this say to you”)

Romans 6:23 “For the wages of sin is death, but the gift of God is eternal life in Christ Jesus our Lord”

(“What does this say to you”)

John 3:3 “Jesus answered and said to him, ‘Most assuredly, I say to you, unless one is born again, he cannot see the Kingdom of God”

(“What does this say to you”)

John 14:6 “Jesus said to him, ‘I am the way, the truth, and the life, no one comes to the Father except through Me.”

(“Again, what does this verse say to you”)

Romans 10:9-10 “...that if you confess with your mouth the Lord Jesus and believe in your heart that God has raised Him from the dead, you will be saved. For with the heart one believes unto righteousness, and with the mouth confession is made unto salvation.”

(“What does this say to you?”)

** Bring to decision by offering decision

(“What is all this clearly telling you?”)

(“Do you clearly see your need for Jesus Christ”)

(“Is there one good reason why you cannot make this decision today?”)

(“Are you ready to invite Jesus into your life today”) – be quiet

Session II
Homework

1. Prepare and pray for an opportunity to share Jesus with at least one person this week. Go for it when it arrives. Follow some of the suggestions we covered, listen with understanding, ask good questions, really try to understand where they are coming from and report back next week how it went.
2. Write out “your story” of your conversion, covering the basis of how you came to understand your need of Christ and the difference that has made in your life. Turn it in next week.